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# International Journal of Green Tourism Research and Applications



# International Journal of Green Tourism Research and Applications (www.ojs2.pnb.ac.id/index.php/ijogtra)

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# Augmented Reality Empowered Responsible Tourism: Leveraging Social Media Applications for Generation Z Tourists in the Yogyakarta

#### Shofyan Hadi Ramadhan<sup>1\*</sup>

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Abstract: This research delves into the integration of augmented reality (AR) technology through Instagram filters to enhance responsible tourism practices. With a specific focus on Generation Z tourists in the Yogyakarta Special District, we recognize the importance of collective action in shaping the future of tourism. Despite the government's continuous efforts, responsible tourism implementation faces challenges, leading to cultural and environmental issues due to the increasing number of tourists. Leveraging the preferences and influence of Generation Z, this study proposes the application of AR through Instagram filters as a solution to engage and educate tourists on responsible tourism principles. The methodology involves the construction of AR system models and Instagram filter user interfaces, followed by observation and interviews with Generation Z users. The results indicate that AR filters can effectively convey information about cultural and historical assets, facilitate digital map navigation, and encourage Generation Z tourists to actively contribute to responsible tourism practices. This research underscores the significance of embracing innovative technologies to foster responsible tourism in the Yogyakarta Special District and emphasizes the collaborative nature of this endeavor, requiring the active participation of the government, tourists, and digital artists for sustainable tourism development.

**Keywords:** augmented reality; responsible tourism; generation Z.

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#### Introduction

Yogyakarta, a place where the tourist sector is a key driver of economic development (Anggraini, 2022), is a unique destination. Its rich culture and warm hospitality are its defining features, attracting both domestic and international tourists (Lubis & Zakiyyah, 2023). (Lubis & Zakiyyah, 2023). The number of visitors to the Yogyakarta Special District has been steadily increasing, even after the impact of the COVID-19 pandemic. In 2022, the district welcomed 19,981,651 visitors, a significant increase from the previous year's 10,661,974 (Central Statistics Agency of the Special Region of Yogyakarta, 2022). The booming tourism industry in Yogyakarta, driven by the unique blend of traditional and modern attractions, has had a profound impact on the local economy, with the tourism sector not only sustaining but also driving economic growth in the province (Simatupang, 2024).

As the number of visitors visiting a destination increases, there is a corresponding tendency for them to disregard cultural values and cause harm to the environment. (Khrisnamurti & Heryanti Utami, 2016). During its expansion, Yogyakarta's Special District encountered issues with tourists, including disregarding information boards at the Borobudur Temple. The citation is from a research paper by Wahyu Lestari and colleagues in 2018. This behavior does not align with the principles

of responsible tourism, which include conscientious tourists who possess knowledge about the local culture, demonstrate respect and sensitivity towards the hosts, and prioritize the preservation of the surrounding environment (Leslie, 2012; Lee et al., 2017).

The Government of Yogyakarta Special Territory, particularly its tourism department, is currently involved in a responsible tourism program. Unfortunately, the program has not achieved satisfactory results. Despite conducting regular socialization efforts in 60 locations within Yogyakarta's territories each year, its implementation still faces various challenges. Consequently, many tourists continue to overlook the principles of responsible tourism promoted by this initiative. The primary objective remains to ensure that services align with the region's unique attractions (Public Relations of the Special Region of Yogyakarta Government, 2023). Therefore, there is a need for improvement in promotional efforts and raising awareness among tourists regarding responsible tourism practices. Recognizing the importance of acquiring knowledge as a tourist remains crucial to minimizing violations incongruent with local culture or regulations while traveling in the Yogyakarta Special District. The potential application of augmented reality for digitizing information continues to be a viable option that could enhance the program's effectiveness.

Augmented Reality (AR) displays virtual information on top of the actual physical environment, precisely at its three-dimensional coordinates (Iliyas & Handriyantini, 2021). Augmented reality is employed for interpretation to enhance accessibility and enable tourists to interact with cultural items, hence promoting awareness of responsible tourism. Generation Z is strongly associated with technological advancements, significantly impacting their behaviors and cognitive processes (Aminah & Azlina, 2017). Augmented reality technology may effectively enhance Generation Z's interest in understanding concepts through interactive means. This, in turn, enables tourist attraction operators and tourists to engage in responsible tourism practices with the support and facilitation of the government.

Most tourists in the Yogyakarta Special District are still from the Indonesian region. The largest demographic group in Indonesia is Generation Z, including 64,842,700 individuals—the Central Statistics Agency of the Special Region of Yogyakarta (2023). According to Damanik et al. (2023), Generation Z tourists commonly utilize social media platforms to seek information regarding tourist sites. Efforts should be made to accommodate the preferences of Generation Z tourists, who have a strong influence, by providing them with easily accessible and engaging tourist attraction information that is now overlooked due to limited digitalization. The Z-generation travelers' comprehension of this scenario is severely lacking, resulting in frequent difficulties throughout travel.

Generation Z is less inclined toward print media literacy while displaying a heightened interest in internet-based media (Binangun & Satrya, 2021). Moreover, research has been carried out to investigate the utilization of augmented reality, which has demonstrated a beneficial impact on the current generation of students, commonly referred to as Generation Z. According to Wahyu et al. (2020), utilizing augmented reality in STEM education significantly enhances students' scientific literacy. Additional investigation indicates that using augmented realities in learning contexts enhances scientific publications (Techakosit & Wannapiroon, 2015). The importance of utilizing augmented reality (AR) in literacy lies in providing an innovative solution to enhance public understanding and interest in various literacy topics, thereby contributing to an overall improvement in literacy rates. An example of the urgency of this research could

be its aim to support the growth of Generation Z guest arrivals through the application of AR or to strengthen marketing strategies by leveraging this technology.

# Methodology

The study constructed augmented reality systems models and designed user interfaces for Instagram filters. The study methodology employed is the utilization of observation and interview techniques. The observation entails examining the tourism phenomenon in Yogyakarta Special District. An interview was conducted with Generation Z, who were targeted explicitly as augmented reality users. The interview involved 20 respondents who are Instagram users who have previously utilized AR filters, selected through purposive sampling. The study technique used included interview questions and the application of Corel Draw software to create an augmented reality user interface. The methodology of this study consists of the following steps:

- 1. Performing a comprehensive evaluation of the library
- 2. Interview with a member of Generation Z who recently visited Yogyakarta Special Territory
- 3. Develop a user interface filter for augmented reality.

# **Results and discussions**

#### Results

#### Challenges in the tourism sector in Yogyakarta Special District

Yogyakarta is a renowned tourism hotspot in Indonesia. This results in the uninterrupted continuation and dynamism of tourism operations. There is currently a significant amount of turmoil occurring in the tourism industry. Various infractions relating to tourism include acts of vandalism, unethical conduct within tourist areas, and failure to adhere to traffic regulations in proximity to tourist attractions (Puspitasari, 2021).

The government is actively taking steps to solve the issue by formulating the Regional Regulations on the Master Plan for the Development of Tourism in the Yogyakarta Region for 2015-2025. However, it is suboptimal, particularly about the security of tourists. Within the trigger problem framework, the absence of assistance from the tourism literacy structure has hindered the ability of the current tourist infrastructure to handle trigger issues related to tourist attractions properly. The citation is from Yarmanto et al. (2023). Augmented reality can enhance the tourist experience in the Yogyakarta Special District by providing supplementary information and engaging digital material.

# Discussions

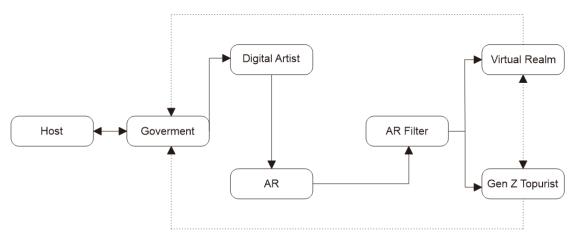
# Application of Instagram Filters Utilizing Augmented Reality in Yogyakarta Special District

As a means of interpretation, augmented Reality (AR) aims to augment the comprehension of responsible tourism among the current generation of tourists. This approach aligns with the responsible tourist behavior framework proposed by Kang and Moscardo (2006), which includes:

- 1. Acquire knowledge and comprehension of the Indigenous culture
- 2. Engage with the indigenous population and gain insights into their way of life.
- 3. Adherence to local culture and customs
- 4. Adhere to the social norms and regulations of the locations I frequent.

- 5. Comply with the regulations of environmental preservation that are in effect in the locations I visit.
- 6. Acquire knowledge, comprehend the surroundings, and engage in environmental education initiatives.
- 7. Refrain from accessing websites that have the potential to cause harm to the environment.
- 8. Utilization of eateries and lodging establishments overseen by indigenous individuals.
- 9. Ensure a portion of my expenditures is allocated to nature conservation funds.
- 10. Ensure that a portion of the funds I expend is allocated to the local welfare fund.

The platform used to implement augmented reality in this context is Instagram, as Generation Z favors it for information retrieval. The citation is from Damanik et al. (2023). The Instagram filter is the feature utilized for the item scanning procedure. The following outlines how augmented reality is utilized in Instagram filters for media interpretation.



(Source: Ramadhan, 2023) **Figure 1.** Augmented Reality Filter Framework

The host, Winisatawan, and the government of Yogyakarta Special District should collaborate to incorporate augmented reality. The government enlisted scientists for training or commissioned digital artists to develop an Instagram augmented reality filter.

Subsequently, the government can disseminate it across the digital realm, specifically on Instagram, to facilitate accessibility for tourists belonging to the Z-generation. As members of Generation Z, tourists can utilize the object scan feature to access information about various tourist attractions. For instance, scanning an arch or statue will provide details on the statue itself and guidelines on appropriate behavior.

Furthermore, tourists belonging to the Z-generation can publish Instagram stories that include reviews or information regarding tourist attractions. Instagram, functioning as a digital realm, can facilitate reciprocal engagement for the sake of interpretation. Instagram may also provide feedback in the virtual realm, particularly on the development of augmented reality filters for the government and the younger generation known as Generation Z. The government will persist in refining the filters to align with the requirements of forthcoming Z-generation tourism.



(Source: Ramadhan, 2023) Figure 2. Utilize an Augmented Reality Filter to Facilitate Interpretation

The Instagram filter design represents and reflects the distinctive cultural elements of the Yogyakarta Special District. Moreover, content exhibits what is permissible and impermissible about cultural or historical assets. The application utilizes scanning techniques to identify arches or cultural assets and displays relevant content explaining the scanned heritage.



(Source: Ramadhan, 2023) Figure 3. Utilizing Augmented Reality for Digital Map Navigation

Moreover, QR code implementation can be utilized for digital map navigation by employing filters. Digital maps can include transportation accessibility and micro, small, and medium enterprises (UMKMs) located near tourist spots equipped with QR codes. The program can be installed in either a tourist information center or a high-traffic location to enhance accessibility for travelers.

# Conclusions

The Yogyakarta Special District possesses immense potential as a tourism destination, bolstered by the rich culture and warm friendliness of its inhabitants.

Nevertheless, the growing influx of tourists poses issues in maintaining cultural and natural integrity. An ideal method to address this issue is to utilize augmented reality (AR) technology, which employs Instagram filters. Most Indonesians comprise Generation Z. This technology can effectively engage Generation Z and enhance their awareness of responsible tourism.

The Yogyakarta Special District Government should continue promoting collaboration with tourists to embrace augmented reality. Providing assistance and instruction to digital artists will empower them to produce captivating and informative Instagram filters collaboratively. It is crucial to guarantee that the information and interpretation delivered via the augmented reality filter is consistently current and aligned with the requirements of the Z generation. These steps are anticipated to assist the Yogyakarta Special District cultivate responsible tourism among visitors, particularly the Z generation, by fostering an appreciation for local culture and promoting environmental sustainability.

AR technology integration provides a novel method for preserving culture in tourism and also acts as a potent instrument for involving and educating the younger generation about responsible tourist practices. Yogyakarta Special Region may provide a sustainable and culturally rich tourism experience for local people and visitors by consistently updating and matching the most comprehensive reality information with the preferences of Generation Z.

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# Experience Quality's Impact on Green Customer Satisfaction Mediated by Green Perceived Value in the Malang Ecotourism Landscape

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**Abstract:** This research, conducted using a quantitative-explanatory approach, aims to analyze the relationship between experience quality and customer green satisfaction, focusing on environmentally friendly tourist destinations in Malang City. The study collected data from 360 respondents through an online questionnaire and applied SEM-PLS for analysis. The respondents were selected purposively. The findings, which are of significant importance, indicate that experience quality significantly influences both customer green satisfaction and green perceived value, with the latter mediating the relationship between experience quality and customer green satisfaction. This reiteration of the findings underscores the importance of positive experiences and perceived environmental values in enhancing overall satisfaction at eco-friendly tourist destinations.

Keywords: Eco-Tourism, Experience Quality, Green Perceived Value, Customer Green Satisfaction.

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#### Introduction

The significance of the research topic, the presence of natural resources in Indonesia, including its strategically advantageous geographical location, expansive and diverse territory, rich cultural heritage, culinary offerings, and exotic tourist attractions, is not to be understated. This sector, which plays a crucial role in contributing to the Indonesian economy, is of great interest to both domestic and international visitors. As per data released by the Ministry of Tourism and Creative Economy (Kemenparekraf, 2023), the tourism sector made up 2.24% of the national GDP in 2020, increased to 2.40% in 2021, and experienced substantial growth, reaching 3.60% in 2022, with a projected rise to 4.10% in 2023. This growth is attributed to the sector's capacity to create employment opportunities and drive significant economic activity (Liu-Lastres et al., 2023). They support the data released by Kemenparekraf (2023), which mentioned the increment of 1,2 million employees from 2020 to 2021. This employment significantly impacts the national economic growth by lowering the unemployment rate.

However, the flipside of positive trends in Indonesia's tourism sector has abandoned its environmental impact, particularly on the nature-based tourism spot. According to the Organisation for Economic Co-Operation and Development (OECD) findings, the nation's tourism industry is experiencing excessive growth in some tourist hotspots without adequate attention to sustainability concerns (Ollivaud & Haxton, 2019). The frequent visitors and lack of waste management significantly contribute to environmental damage. The substantial increase in tourist numbers in tropical coastal regions can impact economic and ecological resources. This, in turn, can lead to alterations in coastal ecosystems due to activities such as land conversion and waste generation (Nelson et al., 2019). Highlighting Malang as one of Indonesia's regions with the best natural attractions must confront the fact that some beaches are among the most significant contributors to waste pollution (Jawapos, 2024). Poor waste management conditions have resulted in the contamination and pollution of surrounding areas. Furthermore, the lack of access to public transportation to reach natural attractions in Malang means that visitors rely on private transport, leading to increased emissions. Aside from being detrimental, environmental degradation significantly disrupts visitors' comfort and satisfaction (de Oliveira & Santos Lobo, 2021), which could reduce visitor numbers to the region in the long term.

To mitigate the adverse impacts of tourism, it is essential to focus on environmental considerations and embrace sustainable practices (Streimikiene et al., 2023; Rodriguez et al., 2020; Han, 2021). In light of current global environmental and economic conditions, sustainability has emerged as one of humanity's most critical challenges. Tangible initiatives to tackle these challenges involve the implementation of the Sustainable Development Goals (SDGs), a set of global objectives established by the United Nations (UN) to be achieved by 2030 (UNDP, 2023). The SDGs target sustainable development across three key dimensions: social, economic, and environmental (UNDP, 2023). Sustainability must be integrated into all human activities, particularly tourism.

Achieving an environmentally sustainable tourism sector necessitates a comprehensive approach that aligns with implementing the Sustainable Development Goals (SDGs). Specifically, SDG No. 14, addressing Life Below Water, and SDG No. 15, addressing Life on Land, emphasize the critical need to preserve the underwater and terrestrial ecosystems, which serve as the primary attractions for Indonesian tourism (UNDP, 2023). The current challenge confronting the tourism sector is the need for stakeholders to uphold natural balance at tourist destinations. Concerns include the use of environmentally harmful water transportation, underwater tourism activities that disregard ecosystems, inadequate waste management, the development of tourism lands causing harm to ecosystems, and other activities with adverse environmental impacts (Adewumi et al., 2019; Birenda et al., 2021; Chan et al., 2020). Moreover, in the social context, these issues significantly impact the communities surrounding tourist zones. Contaminated water, pollution resulting from poorly managed waste, deteriorating air quality due to the development of tourism lands, and related concerns (Generowicz et al., 2023; Chakraborty et al., 2021) underscore the importance of tourist destinations not solely prioritizing profit but also considering social and environmental aspects.

The discussed phenomenon has been thoroughly explained within the framework of The Theory of Triple Bottom Line (Elkington, 1997), which holds particular relevance in the context of environmentally oriented tourism in Indonesia. The Triple Bottom Line (TBL) proves instrumental in establishing a sustainable tourism sector where economic growth aligns with the well-being of local communities and the preservation of the natural environment. This concept is in harmony with global endeavors to attain the Sustainable Development Goals (SDGs) within the tourism sector, ensuring the continued appeal of Indonesian tourism to both domestic and international visitors while upholding sustainability principles. Moreover, the imperative of integrating sustainable concepts into the tourism sector lies in its capacity to enhance tourist satisfaction (Torabi et al., 2022; Pahrudin et al., 2022). Tourists are increasingly focused on environmentally friendly activities (Gautam, 2020; Confente & Scarpi, 2021; Chow et al., 2019), as they perceive their engagement as contributing to environmental improvement. Tourist satisfaction is positively linked to various aspects, including positive recommendations to friends, family, and acquaintances, as well as a willingness to support sustainability principles such as conservation efforts and the reduction of adverse environmental impacts (Chen et al., 2020; Rasoolimanesh et al., 2022).

The satisfaction tourists feel tends to foster a proclivity for future visits, as Lee et al. (2020) emphasized. Their research elucidates that this inclination is rooted in the positive and high-quality experiences encountered during visits to tourist destinations. These experiences may involve connecting with beautiful nature, supporting sustainable practices, or participating in environmentally friendly activities. High-quality experiences not only create lasting positive memories but also contribute to reinforcing environmental awareness (Al-Msallam, 2020). This, in turn, triggers a sense of responsibility toward the environment and encourages active engagement in sustainable behaviors (Han, 2021). Consequently, a superior experience in green tourism can influence the satisfaction of environmentally conscious customers and inspire tourists to assume a more proactive role in preserving nature. This finding aligns with the research conducted by Suhartanto et al. (2020), Rehman et al. (2023), and Hossain et al. (2023), which underscores that the quality of the experience significantly and positively impacts tourists' satisfaction with environmentally friendly tourist destinations (customer green satisfaction).

Research exploring the link between experience quality and customer green satisfaction reveals varied findings, with some studies, such as those conducted by Moon & Han (2020), presenting divergent results. Moon and Han (2020) argued that experience quality does not influence customer green satisfaction. They suggested that tourists are no longer solely focused on the quality of experiences; instead, their attention is more directed toward assessing the extent to which a tourist destination aligns with sustainable environmental goals. Tourists evaluate whether the sustainable values of the tourist destination resonate with their own beliefs. To reconcile the inconsistency observed in these studies, there is a recognized need for a mediating variable capable of bridging the relationship between experience quality and customer green satisfaction in environmentally friendly tourist destinations. In this study, the mediating variable employed is green perceived value.

The positive experiences of tourists visiting environmentally friendly tourist attractions play a crucial role in awakening their awareness of the significance of environmental conservation and fostering a deeper understanding of the ecological values upheld by the tourist destination (He et al., 2018). Consequently, the quality of the experience can enhance green perceived value by influencing tourists to appreciate and support the sustainability principles implemented by the environmentally friendly tourist destination. This relationship is substantiated by prior research conducted by Suhartanto et al. (2020) and Tabaeeian et al. (2023), which indicates that experience quality significantly and positively influences green perceived value.

Moreover, visitors with a high green perceived value are inclined to believe that their visits positively impact the environment and actively support sustainability principles (Wong et al., 2021). Wong et al. (2021) explained in their study that visitors who are satisfied with the tourist destination generally have positive experiences related to sustainability, such as waste minimization, the use of green energy, or conservation efforts. In essence, Green Perceived Value establishes positive expectations regarding sustainability, and when these expectations are met during the visit, visitors are likely to feel satisfied and content. Customer Green Satisfaction emerges as a pivotal element in promoting environmentally friendly tourist attractions, creating awareness of environmental issues, and encouraging more sustainable behavior among visitors (Suhartanto et al., 2020). The higher the perceived value concerning sustainability, the more likely visitors are to be satisfied with their experiences and contribute positively to

the tourist destination's image as a sustainable destination. This relationship is also supported by prior research conducted by Carvache-Franco et al. (2022) and González-Rodríguez et al. (2020), which indicates that green perceived value significantly and positively influences customer green satisfaction.

Based on observations by the World Tourism Organization (UNWTO), Indonesia has achieved the eighth position among the top 10 countries with the highest ecotourism index scores globally, scoring 80.1 points. This accomplishment reflects Indonesia's commitment to promoting and preserving its ecotourism potential. Notably, Malang in East Java Province has been acknowledged as the leading city for ecotourism in Indonesia (Tugu Malang, 2023). Consequently, research conducted in Malang is anticipated to offer a more comprehensive, tangible, and focused understanding of the research topic, shedding light on the potential and actual success in the local development of ecotourism.

This research aims to thoroughly analyze the relationship between experience quality and customer green satisfaction while exploring the mediating roles of green perceived value in the context of environmentally friendly tourist destinations. The novelty of this study lies in the innovative use of green perceived value as a mediating variable to elucidate the relationship between experience quality and customer green satisfaction, a relatively uncommon approach in previous research. Additionally, the choice of Malang City as a case study in the context of sustainability concepts has yet to be explored. In line with these considerations, applying the triple bottom line theory is vital for understanding the research phenomenon and encompassing all the variables employed in the study. Therefore, the hypotheses in this research are:

H1: Experience Quality significantly and positively influences Green Satisfaction.

H2: Experience Quality positively and significantly impacts Green Perceived Value.

H3: Green Perceived Value positively and significantly impacts Green Satisfaction.

H4: Green Perceived Value mediates the relationship between Experience Quality and Green Satisfaction.

#### Methodology

This study adopts a quantitative-explanatory approach, targeting all visitors to tourist attractions in Malang City, East Java Province, as its population of interest. The exact size of this population is indeterminate. To determine the sample size, the research employs a purposive sampling technique, referencing the formula provided by Hair et al. (2019). This formula involves multiplying the number of variable categories by factors such as 5, 10, 15, and 20. Following this formula, the minimum sample size for this research is calculated to be 280 (14 items multiplied by 20). However, the total sample size for this study is set at 360 respondents. The criteria for respondent selection include individuals who reside in Malang City and have visited one of the eco-tourism destinations in Malang. Since a 17-year-old is considered an adult who can make a rational decision, and this age is also considered a stage where an individual is aware of the phenomena in their surroundings, the required criteria to participate in this research is at least 17 years old.

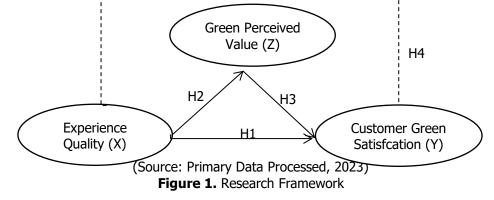
Data collection for this research relies on an online questionnaire distributed through the Google Form platform, utilizing a Likert scale ranging from 1 (strongly disagree) to 5 (strongly agree). The chosen data analysis method includes descriptive statistical analysis and Structural Equation Modeling-Partial Least Squares (SEM-PLS) analysis facilitated by the SmartPLS 4 software. The SEM-PLS analysis is executed in

three stages: outer model analysis, inner model analysis, and hypothesis testing, following the approach outlined by Hair et al. (2019).

| Variable                    | Indicator   | Items   | References   |
|-----------------------------|---|---|--|
| Experience<br>Quality       | <ol> <li>Immersion</li> <li>Surprise</li> <li>Fun</li> </ol>  | <ol> <li>I was so captivated when visiting the<br/>city of Malang that I could momentarily<br/>forget my troubles.</li> <li>Malang City differs from any other city<br/>I have visited.</li> <li>I feel that time passes so quickly when<br/>visiting Malang City.</li> <li>The tourist destinations in Malang City<br/>are exceptional.</li> <li>I am pleased with the tourist<br/>destinations in Malang City.</li> </ol>   | Lemke et al. (2011);<br>Jin et al.(2015)           |
| Green<br>Perceived<br>Value | <ol> <li>Environmental<br/>Value</li> <li>Customer<br/>Expectation</li> <li>Environmental<br/>Concern</li> <li>Environmental<br/>Orientation</li> </ol>       | <ol> <li>Overall, Malang City demonstrates a<br/>robust environmental concern.</li> <li>Visiting Malang City can motivate me to<br/>participate actively in environmental<br/>conservation.</li> <li>I visited Malang City because it is<br/>environmentally friendly.</li> <li>Malang City is more environmentally<br/>friendly than other cities.</li> </ol>  | Chen (2010);<br>Zeithaml (1998)                    |
| Green<br>Satisfaction       | <ol> <li>Environmental<br/>Commitment</li> <li>Environmental<br/>Performance</li> <li>Environmental<br/>Friendly</li> <li>Overall<br/>Satisfaction</li> </ol> | <ol> <li>The environmental conditions in<br/>Malang City meet my expectations.</li> <li>I am satisfied with visiting Malang City<br/>due to its commitment to<br/>environmental preservation.</li> <li>Overall, I am satisfied with Malang<br/>City's efforts towards environmental<br/>conservation.</li> <li>Considering all my experiences in<br/>Malang City, my decision to visit this<br/>city was wise due to the environmental<br/>conservation efforts undertaken.</li> <li>I am willing to revisit Malang City<br/>because the city is environmentally<br/>friendly.</li> </ol> | Chen (2010); Oliver<br>(1997); Jin et<br>al.(2015) |

Table 1. Definition Operational Variables

The research framework formulated in this study is shown in Figure 1.



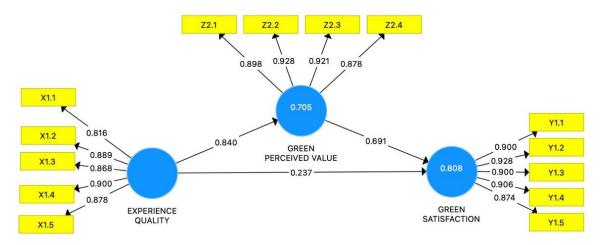
The dotted lines in Figure 1 represent the indirect effects of experience quality and perceived value on green satisfaction. These indirect effects visually demonstrate the interconnected nature of different elements that collectively shape the green perceived value.

# Results and discussions Results

#### **Evaluation Model**

In this research, the data analysis utilizes SEM-PLS supported by SmartPLS 4 software. The evaluation of the research model involves three key stages: external model analysis, internal model analysis, and hypothesis testing concerning the research constructs.

During the external model analysis stage, the focus is on assessing the validity and reliability of latent variable constructs. Validity is determined based on factor loading values, where indicator values are deemed valid and robust if the factor loading coefficient exceeds 0.6. It is essential that the factor loading values of other constructs also surpass 0.6 on the variable being measured. Figure 2 presents the results of the outer loading analysis, which assesses these factor loading values.



(Source: Primary Data Processed, 2023) Figure 2. Outer Loading Result

Table 2 indicates that the reflective measurement in this study attains a high level of validity. This is evident from the correlation values of each item on all variable indicators, which exhibit factor loading values exceeding 0.60 with the measured constructs. Consequently, it can be inferred that all items in this study are valid and demonstrate high correlations.

The AVE (Average Variance Extracted) test outcomes further substantiate the validity of test results. Indicators in this study are deemed valid if the AVE value surpasses 0.50, as per established guidelines (Hair et al., 2019; Ghozali & Latan, 2012). All variables in this study, including service quality, product innovation, customer satisfaction, and customer loyalty, exhibit AVE values greater than 0.50. This leads to the conclusion that these variables are considered valid.

| Variables    | Items | Loading<br>Factor | Cronbach's<br>Alpha | Composite<br>Reliability | AVE   | Interpretation |
|--------------|-------|-------------------|---------------------|--------------------------|-------|----------------|
| Experience   | X1.1  | 0.816             | 0.920               | 0.940                    | 0.758 | Valid          |
| Quality      | X1.2  | 0.889             |                     |                          |       | Valid          |
|              | X1.3  | 0.868             |                     |                          |       | Valid          |
|              | X1.4  | 0.900             |                     |                          |       | Valid          |
|              | X1.5  | 0.878             |                     |                          |       | Valid          |
| Green        | Z2.1  | 0.898             | 0.927               | 0.948                    | 0.822 | Valid          |
| Perceived    | Z2.2  | 0.928             |                     |                          |       | Valid          |
| Value        | Z2.3  | 0.921             |                     |                          |       | Valid          |
|              | Z2.4  | 0.878             |                     |                          |       | Valid          |
| Green        | Y1.1  | 0.901             | 0.942               | 0.956                    | 0.813 | Valid          |
| Satisfaction | Y1.2  | 0.928             |                     |                          |       | Valid          |
|              | Y1.3  | 0.900             |                     |                          |       | Valid          |
|              | Y1.4  | 0.906             | ]                   |                          |       | Valid          |
|              | Y1.5  | 0.874             |                     |                          |       | Valid          |

Table 2. Validity and Reliability

Source: Primary Data Processed (2023)

### **R-Squared**

The obtained R-Square values for each latent dependent variable in the current testing scenario, evaluated using Smart PLS 4, are as follows:

| Table 3. R Square Result |          |                      |  |  |
|--------------------------|----------|----------------------|--|--|
|                          | R Square | R Square<br>Adjusted |  |  |
| Green Perceived Value    | 0,705    | 0,704                |  |  |
| Green Satisfaction       | 0,808    | 0,807                |  |  |

Source: Primary Data Processed (2023)

Table 3 presents the R-Square values for the variable Green Perceived Value (Z) influenced by Experience Quality (X), with a value of 0.705. Additionally, for the variable Green Satisfaction (Y) influenced by Experience Quality (X) and Green Perceived Value (Z), the R-Square value is reported as 0.808. These findings indicate that the variation in variable Z, influenced by variable X, accounts for 70.5%. Furthermore, the variation in variable Y, influenced by variables X and Z, accounts for 80.7%.

# Hypotheses Testing

Hypothesis testing was conducted to determine the acceptance or rejection of hypotheses, with a significance level set at 5%, represented by a significance level of probability (a)  $\leq$  0.05. Table 4 outlines the results, indicating that the significance values for the impact of Experience Quality (X) on Green Satisfaction (Y) are 0.048 < 0.05 (H1), leading to the acceptance of H1. The findings for the influence of Experience Quality (X) on Green Perceived Value (Z) and Green Perceived Value (Z) on Green Satisfaction (Y) are 0.000 < 0.05 (H2) and 0.000 < 0.05 (H3), respectively, resulting in the acceptance of H2 and H3. Additionally, the mediation test results for Green Perceived Value (Z) indicate that it can serve as a mediator in the relationship between Experience Quality and Green Satisfaction (H4: p = 0.000 < 0.05), confirming the acceptance of H4.

| Hypothesis      | Original<br>sample<br>(O) | Sample<br>mean<br>(M) | Standard<br>deviation<br>(STDEV) | T statistics<br>( O/STDEV<br> ) | P<br>value<br>s | Explanati<br>on |
|-----------------|---------------------------|-----------------------|----------------------------------|---------------------------------|-----------------|-----------------|
| H1: X -> Y      | 0.237                     | 0.238                 | 0.059                            | 3.990                           | 0.000           | significant     |
| H2: X -> Z      | 0.840                     | 0.837                 | 0.029                            | 28.623                          | 0.000           | significant     |
| H3: Z -> Y      | 0.691                     | 0.690                 | 0.056                            | 12.423                          | 0.000           | significant     |
| H4: X -> Z -> Y | 0.580                     | 0.577                 | 0.050                            | 11.667                          | 0.000           | significant     |

Table 4. Hypotheses Testing Result

Source: Primary Data Processed (2023)

#### Discussions

#### Experience Quality and Green Customer Satisfaction

According to this research, Experience Quality positively and significantly impacts Green Customer Satisfaction. This finding is consistent with previous research conducted by Suhartanto et al. (2020), Rehman et al. (2023), and Hossain et al. (2023), which highlighted that better experience quality leads to higher Green Customer Satisfaction. In this context, experience quality refers to visitors' overall experience during their visit to tourist destinations in Malang. The positive relationship between Experience Quality and Green Customer Satisfaction indicates that the level of green customer satisfaction is also influenced by how visitors experience and perceive various aspects of tourism in Malang. This is reflected in the research with the highest indicator contribution of 0.900 (X1.4), indicating that tourist destinations in Malang have their uniqueness and specialty. One of the unique features of tourist destinations in Malang is the dominance of ecotourism sites such as waterfalls, springs, beaches, and mountains. When visitors experience and enjoy the natural beauty and good services in Malang tourist destinations, they feel satisfied and positively impressed with their experience.

Furthermore, this positive experience enhances visitors' satisfaction and fosters positive word-of-mouth recommendations. This positive narrative, shared by the visitors, can strengthen the reputation of the tourist destination in Malang. This strong reputation can attract more people to visit Malang and reinforce its image as an attractive and environmentally friendly tourist destination. Thus, the quality of experience for visitors plays a significant role in shaping Green Customer Satisfaction. By providing quality and satisfying experiences, Malang can strengthen its reputation as an environmentally friendly and appealing tourist destination.

#### Mediating Role of Green Perceived Value

This research highlights the importance of the relationship between Green Perceived Value and Green Customer Satisfaction in the context of ecotourism in Malang. This finding aligns with previous research, such as that conducted by Wong et al. in 2021. Wong et al. (2021) affirm that tourists' perceptions of a destination's commitment to green principles can strongly incentivize sustainable practices. In this context, the study indicates that visits to ecotourism destinations in Malang have significant potential to motivate tourists to engage actively in environmental conservation efforts. The research findings suggest that the highest value of the indicator, at 0.928 (Z2.2), confirms that ecotourism in Malang can motivate tourists to participate in environmental conservation efforts. In other words, when tourists perceive that tourist attractions in Malang are firmly committed to environmental conservation and eco-friendly practices, they tend to be satisfied with their experiences. This positive experience can motivate

them to support environmental conservation efforts through direct action or by promoting sustainable behaviors to others.

Furthermore, the research highlights the relationship between Experience Quality and Green Customer Satisfaction. The results show that the direct relationship between these two factors is positive and significant. This means that a satisfying experience for tourists directly contributes to their satisfaction with the green efforts undertaken by ecotourism destinations in Malang. Additionally, the research found that Green Perceived Value partially plays a mediation role. This means that although Experience Quality directly influences Green Customer Satisfaction when tourists' experiences do not meet maximum levels or match expectations, Green Perception Value can be a crucial factor in creating satisfaction. Green Perceived Value allows tourists to continue to perceive consistent eco-friendly values, even when their experiences may not meet expectations. From these results, it can be concluded that ecotourism destinations in Malang need to continue their commitment to environmental conservation and sustainable practices. This will help enhance tourists' experiences and strengthen the relationship between Experience Quality, Green Perceived Value, and Green Customer Satisfaction, thereby supporting efforts to promote more sustainable and eco-friendly ecotourism in Malang.

#### CONCLUSION

In conclusion, this study provides compelling evidence that Experience The research findings indicate that experience quality significantly influences Green Satisfaction, aligning with previous studies that collectively emphasize the positive impact of high-quality experiences on satisfaction in the context of environmentally based attractions and cities. The research underscores the interconnectedness between positive experiences and their influence on tourists' perceptions of sustainability, contributing to their satisfaction and active support of environmentally friendly practices.

Moreover, the study highlights the role of Green Perceived Value in shaping Green Satisfaction. The positive relationship between Experience Quality and Green Perceived Value suggests that good experience quality can enhance tourists' confidence in the commitment of tourist attractions to sustainable practices. In essence, positive experiences contribute to a favorable perception of the environmental values upheld by the destination, reinforcing tourists' satisfaction and support for sustainable initiatives.

Ultimately, this research provides valuable insights into the intricate dynamics between experience quality, green perceived value, and tourist satisfaction. The implications extend beyond individual attractions to entire cities, emphasizing the need for destinations to prioritize environmentally conscious practices to enhance their image and satisfaction levels. This aligns with the broader principles of responsible tourism and sustainable development.

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# Analysis of Green Hotel Implementation at Holiday Inn Jakarta Kemayoran

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Abstract: The tourism industry often overlooked environmental vulnerability, especially its contribution to climate change, necessitating attention. Hotels, a key tourism sector, significantly impact the environment, emitting substantial carbon dioxide and consuming large amounts of water. The Indonesian Ministry of Tourism emphasizes eco-friendly hotel management through the Green Hotel program. This research, a comprehensive investigation, employs qualitative methods, including documentation review, observation, and interviews with hotel personnel, including the General Manager, Chief Engineer, Business Development Executive, and Housekeeping Manager. The study explores Green Hotel practices at Holiday Inn Jakarta Kemayoran, part of IHG. The data analysis, involving data collection, data reduction, data display, and concluding/verifying data, is robust and thorough. It shows that the effective implementation of Green Engage at the hotel, IHG's sustainability program, is evident in eco-friendly materials, energy efficiency, water conservation, and waste management. These efforts contribute to environmental conservation and reduce costs, emissions, and waste while increasing occupancy rates, reflecting guest preference for green accommodations. This research underscores the positive impact of Green Hotel implementation on both the hotel's performance and environmental conservation, instilling hope for a more sustainable future. Continuous efforts are needed to enhance sustainability practices, embracing more eco-friendly initiatives and involving guests in environmentally conscious actions.

Keywords: Green Hotel, Eco-friendly, Hotel, Sustainability.

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#### Introduction

The tourism industry is highly vulnerable to the environmental issues. It is often overlooked that the tourism sector impacts climate change, which can have significant consequences if not anticipated (Nurekawati & Andrasmoro, 2015). One of the continuously growing and visible sectors in the tourism industry is the hotel industry, which is considered to have a significant environmental impact. Based on the Decree of Menparpostel (Minister of Tourism, Post and Telecommunications) Number KM/37/PW/304/MPPT-86, a Hotel is a type of accommodation that provides part or all of its buildings for lodging, food, beverages, and other services to the public, managed commercially. Each hotel generates 160-220 kg of CO2 per room per floor yearly. According to a United Nations study, the hotel industry contributed more than 5% of global carbon dioxide emissions. Additionally, for five-star hotels, the average water consumption per guest per night is 170-440 liters (Darmaputra et al., 2020).

The hotel industry contributes to environmental pollution (Chen & Tung, 2014). According to Chen & Chen (2012), the hotel industry accounts for 75% of environmental pollution in the tourism sector; they are significant polluters worldwide (Noor et al., 2014). Hotels can consume energy and resources and generate considerable waste from

their operations to meet all consumer needs during their stay. Hotels routinely produce carbon dioxide emissions and consume clean water, energy, and non-renewable resources.

The Ministry of Tourism of the Republic of Indonesia (Kemenparekraf) further establishes standardization and environmentally conscious requirements for hotel management to adopt attitudes that protect and preserve the environment and enhance sustainable and environmentally conscious practices. The standard requirements encompass hotel operational management, land use, building material usage, energy and water conservation, and waste management (Kementerian Pariwisata Republik Indonesia, 2016). The government supports hotels that implement environmentally friendly management principles by granting appreciation to these establishments. The Green Hotel Award is presented by the Ministry of Tourism of the Republic of Indonesia. The Green Hotel (2018) defines that green hotels utilize environmentally friendly practices and implement programs to help conserve energy and water, reduce waste generated by hotel operations, and maintain the environment.

Since 2009, the Green Hotel Award has been granted and has become a biannual event for the Indonesian hospitality sector. Hotels that have adopted environmentally friendly norms and criteria are eligible to receive the Green Hotel Award, which can inspire hotel management to implement protective measures and enhance environmental management continuously (Putri, 2020). According to Tourism Law No. 10 of 2009, every tourism entrepreneur must maintain a clean, healthy, and beautiful environment and preserve the surrounding nature and culture. Hotels are one of the industries or commercial service businesses (Hermawan et al., 2018) That presents significant environmental risks due to the amount of solid and raw waste discharged into the environment and the consumption of water, electricity, and consumable materials in their operational activities.

According to Abdullah and Pebriyanti (2016), the basic orientations carried out by hotels implementing the Green Hotel program include: (1) recycled material, which involves the use of building materials such as aluminum, glass, iron, steel, and bricks that are prioritized for "green construction"; (2) recyclable, this activity entails separating the waste into paper waste, glass bottle waste, aluminum, iron, and plastic bottles. Companies then recycle these wastes to produce new environmentally friendly products; (3) low-polluting: hotels promote the idea of environmental protection through recycling operations, recycling system planning, and utilizing solar energy, wind energy, biomass energy, and hydraulic power; (4) energy-saving: hotels practice water and energy conservation and integrate environmental protection ideas into the training provided to staff or service procedures.

Considering the various benefits of implementing Green Hotels, large hotels are now trying to respond to environmental issues by adopting the practices. (The ASEAN Secretariat, 2016). This involves being eco-friendly and adhering to clear energy preservation guidelines. The 2018 guidelines for the implementation of Green Hotels in Indonesia encompass the following aspects: (1) environment-based hotel management; (2) environmentally conscious hotel operations; (3) land use; (4) energy efficiency; (5) water conservation; (6) use of sustainable building materials; (7) indoor air quality; and (8) environmentally conscious waste management.

The current focus of the hotel industry is not only on producing goods and services but also on actively preserving the environment (Setiawati & Sitorus, 2014). Not only is it supported by the government, but most hotel guests nowadays pay attention to the concept of green hotels in their places. Based on research conducted by (Kang et al., 2012), environmentally conscious consumers are willing to pay a higher price for green hotel initiatives. Additionally, having an overall green hotel image brings positive impacts. Many consumers or guests return to hotels implementing green hotel practices (Suki & Suki, 2015). Furthermore, being a green or eco-friendly hotel generally leads to benefits such as reduced expenses and debt burden, profitable and low-risk investments, increased profit, and positive cash flow (Lanjewar, 2015).

One of the hotels in Jakarta that has been implementing Green Hotel practices since 2014 is the Holiday Inn Jakarta Kemayoran. It is the first branch of several other Holiday Inn hotels in Jakarta, operating under IHG (InterContinental Hotels Group). The Holiday Inn Jakarta Kemayoran, established in 1777, has since proliferated. The Intercontinental Hotel Group, or IHG, manages over 4,600 hotels in 100 countries and employs more than 135,000 staff members. In 1993, Holiday Inn Hotels & Resorts became the largest hotel brand in the world, with 365,000 rooms. In 1995, Holiday Inn recognized technological advancements and started a website online to enable guests to make online reservations more conveniently.

Based on several previous studies that investigated the impact of Green Hotel implementation, it was found that Green Hotel programs influence the interest in staying at hotels in Indonesia. (Abdullah & Pebriyanti, 2016); (Sugianto et al., 2017); (Adam, 2014). Moreover, according to research conducted by (Chen & Chen, 2012), many hotels have benefited from green management, such as improved reputation and a higher number of quality customers. Some positive impacts of Green Hotel implementation include cost-saving on hotel operations, enhancing the hotel's reputation and popularity, and creating a positive brand effect (Chen & Chen, 2012)

The research gap is that there is not enough detailed study on how eco-friendly practices work in Indonesian hotels. While some studies discuss the benefits of being green, few focus on how these ideas are used in Indonesian hotels. Also, most studies use numbers to understand this, but we are talking directly to hotel staff to determine their thoughts. So, based on the outlined background, the research delves into analyzing the implementation of Green Hotel practices at Holiday Inn Jakarta Kemayoran. It aims to explore the challenges faced by the hotel and the corresponding solutions encountered during this implementation process. Additionally, the study seeks to ascertain the benefits of adopting green hotel initiatives at Holiday Inn Jakarta Kemayoran. Therefore, the urgency of this research lies in understanding the implementation of Green Hotel practices in terms of the benefits obtained, thereby enabling their application in other hotels. Holiday Inn Jakarta Kemayoran is one of the hotels in Jakarta that has been implementing Green Hotel practices since 2014. It is located at Jalan Griya Utama, Number 1 RW. 05 Sunter Agung, North Jakarta, the Holiday Inn Kemayoran Jakarta has a vision to become the best 4-star mid-scale hotel in Jakarta, always being the top choice for guests to stay, loved by employees as their workplace, and fully supported by hotel owners as an investment place.

#### Methodology

This research is designed to explore the implementation and outcomes of Green Hotel practices conducted by the Holiday Inn Jakarta Kemayoran, following the guidelines of the Green Hotel Implementation by the Ministry of Tourism of the Republic of Indonesia in 2018. The study utilizes a qualitative method with a descriptive approach to depict the social situation under study by identifying patterns of relationships between the aspects of Green Hotel implementation at the Holiday Inn Jakarta Kemayoran and the resulting benefits.

Data collection techniques used in this study include documentation or literature review, observation, and interviews with the Holiday Inn Jakarta Kemayoran personnel.

This research uses a purposive sampling technique, which allows researchers to obtain rich and in-depth information about the phenomenon under study. The relevant parties involved in the study are (1) the General Manager, (2) the Business Development Executive, (3) the Chief Engineer, and (4) the Housekeeping Manager. The selection of informants was based on their involvement in implementing Green Hotel practices related to the engineering department, housekeeping department, and management's role in directing the hotel towards implementing Green Hotel practices at the Holiday Inn Jakarta Kemayoran. Data analysis in this research follows (Sugiyono, 2019) process of systematically searching and organizing data obtained from interviews, field observations, and other reference materials, making it easily understandable and sharable with others. The data analysis activities include data collection, data condensation, data display, and concluding/verifying data (Miles et al., 2014). Additionally, data validity is ensured through triangulation, where data is cross-checked from multiple sources to achieve research objectives. Triangulation of data sources is used to check data validity, ensuring that the conclusions are agreed upon. The analysis in this research involves describing, categorizing, sorting similar perspectives, and presenting the research data findings.

# **Results and discussions**

# Results

The Holiday Inn Jakarta Kemayoran is a part of the InterContinental Hotel Group (IHG), founded in 1777, and has since grown to have nine subsidiaries. Currently, IHG Group manages over 4,600 hotels across 100 countries. In its development, IHG Group strives to raise awareness and expand its presence in the hospitality sector by adopting green practices that benefit both the environment and itself. Known as Green Engage, this initiative is implemented by all IHG-managed hotels worldwide. The Green Engage program is a sustainability initiative designed to build and operate more sustainable hotels.



(Source: ihg.com, 2022) **Figure 1.** Green Engage Hotel by InterContinental Hotel Group-IHG

The Green Engage aims to achieve the following objectives: (1) Reduce energy consumption; (2) Decrease water usage; (3) Minimize carbon footprint; (4) Enhance the health and comfort of hotel guests; (5) Lower operational and maintenance costs for the hotel; also (6) Raise awareness among hotel guests and staff about sustainable development.

# Green Hotel Implementation in Holiday Inn Jakarta Kemayoran

As one of the growing hotels in Jakarta, Holiday Inn Jakarta Kemayoran continues to develop its programs, one of which is the Green Hotel program, while adhering to the recommendations stated in the 2018 Green Hotel Implementation Guidelines in Indonesia, which include:

#### **1. Environmental-Based Hotel Management**

a. Holiday Inn Jakarta Kemayoran has an environmental evaluation document called DELH-Dokumen Evaluasi Lingkungan Hidup issued by the environmental management agency (BPLH-Badan Pengelola Lingkungan Hidup) of DKI Jakarta Province. The hotel management at Holiday Inn Jakarta Kemayoran has also formed a "Green Team" or "Eco-Team" with a complete organizational structure, job descriptions, and SOP (Standard Operating Procedure) related to environmental matters.



(Source: Research Team Documentation, 2022)

Figure 2. Holiday Inn Jakarta Kemayoran Green Engage Program Explanation Board

b. Environmental-based hotel management activities conducted by Holiday Inn Jakarta Kemayoran include organizing an annual Green Week program for all employees. During this event, employees must collect recyclables such as cardboard and used plastic bottles and transform them into crafts displayed in the staff canteen. The HR department created this program to enhance employees' awareness and care for environmental conservation. Some examples of the artworks produced during Green Week are as follows:



(Source: Research Team Documentation, 2022) **Figure 3.** Results of the Green Week Program by the Employees

#### 2. Environmental-Conscious Hotel Operations

Holiday Inn Jakarta Kemayoran implements several Green Engage programs related to hotel operations. Holiday Inn Jakarta Kemayoran utilizes environmentally friendly materials for bathroom amenities. The accessories and bottles are made from biodegradable materials that quickly decompose in the recycling process. Additionally, the packaging for amenities uses recycled paper, and the toiletries contain natural plant oil and are paraben-free. Furthermore, since implementing the Green Engage program, linen and towel washing is done every two days for efficiency, energy savings, and to reduce the use of chemicals in detergents and other products. However, if hotel guests request daily linen and towel washing, they can request the housekeeping attendant.



(Source: Research Team Documentation, 2022) **Figure 4.** Bathroom Amenities and Toiletries at Holiday Inn Jakarta Kemayoran

#### 3. Land-use

Based on the Detailed Spatial Plan (RDTR-Rencana Detail Tata Ruang) of DKI Jakarta Province, the Holiday Inn Jakarta Kemayoran hotel is built on an area of approximately 9,000 square meters with a Building Coverage Ratio (KDB-Koefisien Dasar Bangunan) of 55% and a Green Open Space Ratio (KDH-Koefisien Dasar Hijau) of 20%. This means the hotel's land has 45% open space (4,050 square meters) and a green zone covering 1,800 square meters. Holiday Inn Jakarta Kemayoran also has a small garden called Al's Edible Garden, established in 2014, serving as a green area in the hotel where hydroponic vegetables, herbs, microgreens, and food are grown without pesticides and using organic fertilizers.



(Source: Research Team Documentation, 2022) **Figure 5.** Al's Edible Garden at Holiday Inn Jakarta Kemayoran

#### 4. Energy Efficiency

Energy efficiency at Holiday Inn Jakarta Kemayoran is implemented in its operational management. It uses LED (Light Emitting Diode) lights to adjust light colors and lighting settings in the ballroom and other rooms. Another form of energy efficiency is monitoring electricity usage through multiple electricity meters installed in each subunit to save electrical energy. Additionally, the hotel uses the VRV (Variable Refrigerant Volume) system for room cooling, which adjusts the cooling capacity according to the needs. Moreover, a solar panel system is used for hot water placed on the building's rooftop, and it is equipped with a BAS (Building Automation System) to ensure no energy wastage in the hotel building.



(Source: Research Team Documentation, 2022) Figure 6. Use of LED Lights at Holiday Inn Jakarta Kemayoran

#### 5. Water Conservation

Water conservation and efficiency at Holiday Inn Jakarta Kemayoran are implemented through several measures. It begins with a Heat Pump or rainwater harvesting, filtered in a clean water tank, and directed to an underground reservoir for further purification. The collected rainwater is transferred to solar panels to be heated to 50°C to eliminate any remaining germs and bacteria in the rainwater. Afterward, the water undergoes additional filtration, and water of slightly lower quality is utilized through the Sewage Treatment Plant installation and used for toilet flushing.



(Source: Research Team Documentation, 2022) Figure 7. Flushing in the toilet of Holiday Inn Jakarta Kemayoran

#### 6. Environmentally Friendly Building Materials

According to Chief Engineer Mr. Slamet Riyadi, Holiday Inn Jakarta Kemayoran uses environmentally friendly building materials such as Hebel, which are produced using eco-friendly processes and chemicals that do not harm the environment. Additionally, Hebel is lightweight, reduces construction costs, and provides thermal and sound insulation, thus reducing room cooling load and acoustic expenses. Low-E glass is used for room facades to absorb solar heat and minimize cooling requirements. The hotel design also optimizes natural lighting. Renewable natural resources like rattan, bamboo, and Saigon wood are utilized for the interior of the building.

#### 7. Indoor Air Quality

Holiday Inn Jakarta Kemayoran pays attention to the indoor air quality, both from outside and inside the building, to ensure it is free from "sick building" syndrome.

| No | Parameter                | Standard       | Unit              | R     | esults   |
|----|--------------------------|----------------|-------------------|-------|----------|
|    |                          | Limit *)       |                   | Lobby | Basement |
| 1  | Particulate Matter (TSP) | Inhalable: 10  | µg/m³             | 1     | 1        |
|    |                          | Respirable : 3 |                   |       |          |
| 2  | Carbon Monoxide (CO)     | 29             | µg/m <sup>3</sup> | 1     | 1        |
| 3  | Nitrogen Dioxide (NO2)   | 3              | ppm               | 0,05  | 0,05     |
| 4  | Sulfur Dioxide(SO2)      | 0,25           | µg/m <sup>3</sup> | 0,03  | 0,04     |

Table 1. Air Quality Parameters at Holiday Inn Jakarta Kemayoran

Source: Research Team Documentation (2022)

Based on the data in the table above, the air quality at Holiday Inn Jakarta Kemayoran is quite good, as it is below the threshold limit of the parameters. According to Mr. Slamet Riyadi, the efforts made by Holiday Inn Jakarta Kemayoran to improve air quality include:

- a. Preventive maintenance through general cleaning of filters in all hotel areas.
- b. Fresh air is added in some less refreshing areas. Air shafts and AHUs (air handling units) ensure a clean air supply in each room.
- c. Maintenance of the garden and adding new plants in the hotel's garden area.
- d. All AC refrigerants use environmentally friendly materials, and each room is controlled with an economizer mode switch.

#### 8. Environmental Waste Management

Holiday Inn Jakarta Kemayoran practices solid, liquid, and hazardous waste management. Waste audits are conducted monthly to ensure proper solid waste handling, and the results are reported online through the Green Measure application. Solid waste management at Holiday Inn Jakarta Kemayoran begins with segregating organic and inorganic categories. The waste is further separated into four specific categories:

- a. Paper Cardboard for paper-based waste;
- b. Cartridge Sterno for liquids and chemicals;
- c. Glass Bottle for glass-based waste;
- d. Bottle Plastic for plastic-based waste.

After separating the waste into these categories, it is further classified into two groups: Dry Garbage (dry waste) and Wet Garbage (wet waste). The waste is then managed using in-room technology to facilitate the recycling process. Holiday Inn Jakarta Kemayoran also manages liquid waste through a Sewage Treatment Plant (STP). The treated water from the STP is used to water plants and flush toilets. The quality of the treated water is regularly monitored through accredited laboratory tests. Holiday Inn Jakarta Kemayoran also holds a permit for handling hazardous and toxic waste (B3). All B3 waste is stored in a designated B3 waste room before being transported and processed by a company authorized by the Ministry of Environment and Forestry.



(Source: Research Team Documentation, 2022) Figure 8. Waste Management at Holiday Inn Jakarta Kemayoran

# The Effectiveness of the Green Engage Program

The Green Engage program has positively impacted hotel operations by saving energy usage and adopting more practical, efficient, and eco-friendly technologies. As a result, there have been positive effects, including reduced operational costs in housekeeping due to the decreased use of chemicals, laundry equipment lasting longer, and fewer breakdowns due to reduced usage frequency. Moreover, the eco-friendly technologies used require less maintenance. According to the Green Engage/Solutions program report, hotels certified at Level 1 Green Engage can reduce energy costs by up to 24% in hot and humid regions like Jakarta. This percentage increases to over 25% for hotels certified at Level 2.

Utility costs can be significantly reduced by implementing efficient and responsible energy and water management and monitoring energy and water usage in all hotel business units. Electricity consumption has been reduced from 6,430 thousand kWh in 2015 to 5,247 thousand kWh in 2022 (a decrease of 19 percent). Similarly, the usage of clean water has been reduced from 74.9 thousand m3 in 2015 to 37.1 thousand m3 in 2022 (a decrease of 50 percent).

#### 1. Cost Reduction of Utilities

The reduction of utility costs has become more significant in efforts to control operational expenses, as hotel occupancy rates have increased in the same years. The usage of clean water has been reduced by half after Holiday Inn Jakarta Kemayoran implemented rainwater conservation and treated wastewater from the Sewage Treatment Plant (STP) for flushing and garden irrigation purposes.

| Year | Electricity Consumption<br>(thousand KWH) | Water Consumption<br>(thousand m3) |
|------|---|------------------------------------|
| 2015 | 6,430                                     | 74,9                               |
| 2016 | 6,009                                     | 70,9                               |
| 2017 | 5,983                                     | 67,3                               |
| 2018 | 5,724                                     | 65,3                               |
| 2019 | 5,345                                     | 46,8                               |
| 2020 | 5,247                                     | 37,1                               |

**Table 2.** Electricity Consumption and Water Consumption at Holiday Inn Jakarta Kemayoran

 (2015-2020)

Source: Research Team Documentation (2022)

#### 2. Reduction in Carbon Emissions and Waste

The IHG Green Engage system has a carbon footprint calculator that measures the effectiveness of Green Engage in reducing gas emissions. As seen in the table, carbon dioxide emissions have decreased from 4,764 kg CO2 in 2015 to 3,401 kg CO2 in 2020 (a decrease of 29%). Holiday Inn Jakarta Kemayoran's waste management, recycling, and separation efforts have also led to a significant reduction in wet and dry waste. For instance, in 2015, wet waste amounted to 13,000 kg and dry waste to 8,340 kg, while in 2020, these numbers decreased to 10,050 kg and 6,990 kg, respectively.

| Year | <b>Carbon Emissions</b> | Wastes |       |  |
|------|-------------------------|--------|-------|--|
| Teal | (Kg)                    | Dry    | Wet   |  |
| 2015 | 4764                    | 13.000 | 8.340 |  |
| 2016 | 4317                    | 12.800 | 7.550 |  |
| 2017 | 4126                    | 11.820 | 7.120 |  |
| 2018 | 3941                    | 11.550 | 7.100 |  |
| 2019 | 3901                    | 10.600 | 7.020 |  |
| 2020 | 3401                    | 10.050 | 6.990 |  |

| Table 3. Carbon Emissions at              |
|---|
| Holiday Inn Jakarta Kemayoran (2015-2020) |

Source: Research Team Documentation (2022)

#### 3. Increased Hotel Occupancy Rate

Based on interviews with the Business Development Executive, it was found that implementing Green Hotel practices led to improved service quality and customer satisfaction. Guests appreciated the hotel's green areas and valued its initiatives and creativity in energy conservation and environmental preservation through the Green Engage program. This is evident from the increasing annual occupancy rate, indicating a higher awareness about preserving the environment, making Green Hotel an attractive accommodation option.

 Table 4. Occupancy Rate and ARR at Holiday Inn Jakarta Kemayoran (2015-2020)

 HOLIDAY INN JAKARTA KEMAYORAN

| Holiday Inn<br>ARCHG HOTEL<br>JAAARTA YUMAYOPAN | History and    | d Forecast |              |
|---|----------------|------------|--------------|
| Year  | Total Room Occ | Occ %      | Average Rate |
| 2014  | 40126          | 62.09%     | IDR 745,805  |
| 2015  | 52701          | 62.44%     | IDR 822,254  |
| 2016  | 63524          | 74.97%     | IDR 765,000  |
| 2017  | 65395          | 74.94%     | IDR 765,189  |
| 2018  | 65521          | 71.38%     | IDR 829,765  |
| 2019  | 64255          | 70.06%     | IDR 775,493  |
| 2020  | 28897          | 32.50%     | IDR 648,516  |
| 2021  | 34213          | 41.12%     | IDR 610,338  |

Source: Research Team Documentation (2022)

#### Discussions

Implementing Green Hotel at the Holiday Inn Jakarta Kemayoran Hotel is an environmentally friendly action often called green. Regarding tourism, actions that are sustainable practices that help reduce environmental impacts are often referred to as green tourism. Green Tourism and Green Hotels are different but interrelated aspects of tourism in the tourism industry. Green hotels are particularly desirable in the hospitality sector. They focus on environmentally friendly applications to reduce negative environmental impacts and increase resource efficiency. This includes initiatives such as energy conservation, the use of environmentally friendly materials, effective waste management, and air conservation. Green hotels strive to provide a sustainable lodging experience for quests by integrating these practices into their operations and facilities. While green tourism addresses disruptions at a broader industry level, green hotels concentrate on implementing sustainable practices in hotel operations.

The Holiday Inn Jakarta Kemayoran Hotel achieved significant cost savings in utilities by implementing water conservation measures and treating watewater for specific purposes, reducing water consumption and utility expenses over the years. The implementation of Green Engage at Holiday Inn Jakarta Kemayoran has resulted in a 29% reduction in carbon dioxide emissions (from 4,764 kg CO2 in 2015 to 3,401 kg CO2 in 2020) and a decrease in both wet and dry waste (from 13,000 kg and 8,340 kg in 2015 to 10,050 kg and 6,990 kg in 2020). This showcases the hotel's commitment to environmental sustainability and waste management.

Implementing Green Hotel practices at Holiday Inn Jakarta Kemayoran resulted in a higher occupancy rate, indicating improved customer satisfaction and increased demand for environmentally friendly accommodation options. The hotel achieved its highest sales in 2017 with an occupancy rate of 74.94% and an average room rate of Rp 765,189 five years before the pandemic (2014-2018).

#### Conclusions

The conclusion drawn from this research is that the implementation of Green Hotel at Holiday Inn Jakarta Kemayoran has significantly impacted the overall hotel. The Green Hotel implementation has successfully reduced utility costs, representing the second-largest component of the hotel's operations. Over eight years, electricity consumption has decreased by 19%, and water usage has decreased by 50%. These reductions in utility costs are beneficial for controlling the hotel's operational expenses, especially during the post-pandemic recovery period when all hotels strive to recover.

Furthermore, implementing the Green Hotel at Holiday Inn Jakarta Kemayoran has led to a 10% increase in occupancy rate. This indicates that the Green Hotel concept, particularly in the form of Green Engage at Holiday Inn Jakarta Kemayoran, has attracted guests' attention to stay at the hotel. Presently, guests tend to consider eco-friendly concepts or environmentally conscious tourism.

Additionally, at Holiday Inn Jakarta Kemayoran, the Green Hotel implementation has positively impacted environmental conservation, as evidenced by a 21% reduction in waste generation. This waste reduction has also contributed to a 29% decrease in carbon emissions from 2015 to 2022.

While the implementation of Green Hotel has yielded positive results, continuous efforts should be made to enhance sustainability practices further. The hotel management could explore additional eco-friendly initiatives and expand the Green Engage program to cover more aspects of hotel operations. Increasing renewable energy sources and adopting more energy-efficient technologies can lead to even more significant reductions in utility costs and carbon emissions. Additionally, raising awareness among guests about the hotel's green initiatives and encouraging their participation in eco-friendly practices could further contribute to environmental conservation.

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# Exploring Critical Success Factors that Influence Tourism Success: a Qualitative Study in the Context of Diverse Tourism Destinations

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Abstract: Tourism is an important industry that has a huge impact on the economy. This economic impact comes from the spending of tourists who visit a tourism destination. Therefore, tourism destinations must make the necessary arrangements to effectively receive and maximize this economic opportunity. An important step in understanding and effectively managing the tourism industry is to identify the critical aspects that contribute to its success. Examining critical success factors in various tourism destinations, taking into account geographic, cultural, and economic variations, is essential to understanding the intricacies of the tourism sector as a whole. This research utilizes a qualitative research methodology, namely content analysis, which includes conducting a literature review and using triangulation. The purpose of this study was to identify the key factors that influence the success of the tourism industry in the context of diverse tourism destinations. The research findings show that various key factors significantly influence the success of various tourism destinations. These factors are uniqueness of location, attractiveness of tourist attractions, ease of access, government support, local community involvement, availability of facilities and infrastructure, quality of human resources, effectiveness of marketing and promotion efforts, and tourist motivation. Within the realm of green tourism, these findings underscore the imperative of incorporating sustainable practices into each of these elements. This includes advocating for environmentally friendly modes of transportation, endorsing local environmentally conscious enterprises, and ensuring that tourism development amplifies rather than exploits natural and cultural resources. This integration will not only adhere to the ideals of sustainable tourism but also have the ability to boost the economic advantages of the tourism industry by attracting environmentally aware travelers.

Keywords: tourism, travelers, tourism destinations, critical success factors, literature review, triangulation

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# Introduction

Tourism is the activity of people visiting different places and attractions for reasons such as leisure, business, health, or other purposes (Soteriades and Van Zyl, 2016). It refers to the action of individuals journeying to a foreign country or destination that is different from their typical surroundings, motivated by personal or business/professional objectives (United Nations. Statistical Division and World Tourism Organization., 2010). The folks in question are commonly known as visitors, encompassing tourists, travelers, and both local and non-local residents. Tourism encompasses a range of activities engaged in by individuals, including expenditures directly related to tourism (United Nations. Statistical Division and World Tourism Organization., 2010).

When categorizing tourists by their country of origin, they can be classified into two groups: international tourists and local tourists (Sihite, 2000; Yoeti, 2008). International tourism refers to the act of individuals traveling to and from a destination outside of their usual living and working environment, crossing national borders, with the purpose of leisure and enjoyment. Domestic tourism refers to the act of individuals going to and from a destination within their own country, while being outside their usual place of residence and job.

According to UN-WTO (Cooper, 2005; Goeldner and Ricthie, 2012; Gee, 1999), tourists can be classified into three distinct groups based on their reasons for visiting. The primary objective is for leisure and relaxation, with the major pursuits being strolling, seeing notable sights, and indulging in gastronomic experiences. The secondary objective pertains to corporate and professional endeavors, encompassing consulting, conventions, and inspections as the primary activities. The final objective pertains to many tourist reasons, encompassing activities such as acquiring knowledge and understanding, undergoing medical examinations, engaging in social interactions, reinforcing religious beliefs, and other related endeavors.

In order to attract visitors, a tourism site must fulfill three criteria, as stated by Yoeti (2008): it must offer something visually appealing, provide activities for tourists to engage in, and have opportunities for visitors to make purchases. An object deemed as "something to see" possesses a distinct allure that has the capacity to entice travelers to visit it. Something to do refers to activities that tourists can engage in during their visit, which offer both enjoyment and relaxation. These activities may include recreational facilities such as playgrounds, as well as a variety of dining options, particularly local specialties. By providing these opportunities, destinations aim to offer new experiences and create a sense of comfort for tourists during their stay. Something to buy refers to amenities available for tourists to engage in shopping, typically in the form of souvenirs or packaged items that represent the distinctive characteristics or symbols of the region, which can be acquired as mementos.

According to a report published by the United Nations World Tourism Organization (UNWTO), the tourism industry is a significant source of employment, attracting a substantial workforce. The number of employees in the Tourism Industry can be observed in Table 1.

| No | Country        | Employees | Year |  |
|----|----------------|-----------|------|--|
| 1  | India          | 34,826    | 2019 |  |
| 2  | Japan          | 5,889     | 2019 |  |
| 3  | Philippines    | 4,895     | 2021 |  |
| 4  | Thailand       | 4,258     | 2016 |  |
| 5  | United States  | 3,887     | 2020 |  |
| 6  | Malaysia       | 3,520     | 2021 |  |
| 7  | United Kingdom | 2,743     | 2016 |  |
| 8  | Indonesia      | 2,565     | 2020 |  |
| 9  | Spain          | 2,368     | 2021 |  |
| 10 | Brazil         | 2,192     | 2019 |  |

**Table 1.** Number of Employees in the Tourism Industry (in 1,000)

Source: United Nations World Tourism Organization (2023)

Tourism is a multifaceted sector due to the multitude of activities required for its organization. Table 2 below displays the categorization of enterprises associated with tourism.

| Table 2. Classification of Businesses in the Tourism Industry |  |  |  |  |
|---|--|--|--|--|
| Classification  | Business                                   |  |  |  |
|   | Hotel, Motel, Tourist Courts, Tourist Home |  |  |  |
| Accommodation   | Camping Ground and travel Trailer park     |  |  |  |
|   | Clothing sales                             |  |  |  |
|   | Recreation area business                   |  |  |  |
| Travel business   | Travel agencies, tour bureaus and guides   |  |  |  |
| Food Service  | Food Service                               |  |  |  |
|   | Museum                                     |  |  |  |
| Culture and   | Botanical and Zoological Parks             |  |  |  |
| Entertainment   | Theater and Entertainment                  |  |  |  |
|   | Amusement Park                             |  |  |  |
| Vehicle Business  | Vehicle service, vehicle storage           |  |  |  |
|   | Camera and Photography Shop                |  |  |  |
| Others  | Gift and Souvenir Shop                     |  |  |  |
|   | Laundries and Opticians                    |  |  |  |
|   | Air Transportation                         |  |  |  |
|   | Intercity and Rural Transit                |  |  |  |
| Transportation  | Buses and Charter Vehicles                 |  |  |  |
|   | Car Rental                                 |  |  |  |
|   | Water Transportation                       |  |  |  |
| Source, Cooldner and Ditchie (1097)                           |  |  |  |  |

| Table 2. | Classification | of Businesses in the | Tourism Industry |
|----------|----------------|----------------------|------------------|
|          |                |                      |                  |

Source: Goeldner and Ritchie (1987)

From the given statistics, it can be inferred that tourism plays a significant role in the economy since it serves as a revenue-generating sector. An economic impact arises from the expenditures made by tourists or visitors who visit a tourism site. Hence, tourism locations must equip themselves to efficiently embrace and maximize these economic prospects. A significant obstacle in the tourism industry is the rising intensity of competition, as many tourism locations strive to entice travelers through the provision of diverse and distinctive experiences. In order to surmount these obstacles, the tourism sector must engage in innovation, formulate sustainable approaches, and carefully assess the ecological and social ramifications of tourism endeavors.

An essential step in comprehending and efficiently managing the tourism industry is to identify the pivotal aspects that contribute to its success. Critical effectiveness Factors (CSFs) are essential elements that significantly impact the effectiveness of a strategy and can either enhance or hinder performance (Raravi et al., 2013; Yew Wong, 2005). CSFs refer to a small number of specific areas that, when achieved successfully, will guarantee competitive success for a person, department, or organization (Bullen and Rockart, 1981). Ward and Peppard (2002) define CSFs as crucial areas that must be executed successfully in order to achieve corporate success. By acquiring a profound comprehension of the pivotal elements that impact performance in the tourist sector, stakeholders such as the government, corporations, and local communities can devise more focused initiatives. Through the development of an appropriate strategic plan, stakeholders have the ability to transform the tourist industry into a sustainable catalyst for economic advancement, enhance the competitiveness of their destinations, and mitigate adverse effects on the environment and local populations. Based on the existing background, the research question of this

study is what are the key factors that influence the success of the tourism industry in the context of diverse tourism destinations?

# Methodology

The research commences with a thorough examination of existing literature. Researchers will conduct a comprehensive investigation, gather, and scrutinize literature that is pertinent to the research subject. During the preliminary phase of the literature review, a total of 40 journal articles were acquired from Scopus. The overarching stage is characterized by the following keywords: ( TITLE-ABS-KEY ( tourism ) AND TITLE-ABS-KEY ( critical AND success AND factors ) OR TITLE-ABS-KEY ( tey AND success AND factors ) ) AND PUBYEAR > 2012 AND PUBYEAR < 2024 AND ( LIMIT-TO ( LANGUAGE , "English" ) ) AND ( LIMIT-TO ( DOCTYPE , "ar" ) ) AND ( LIMIT-TO ( EXACTKEYWORD , "Tourism" ) OR LIMIT-TO ( EXACTKEYWORD , "Critical Success Factors" ) OR LIMIT-TO ( EXACTKEYWORD , "Key Success Factors" ) ) AND ( LIMIT-TO ( OA , "all" ) ). Figure 1 illustrates this. Keywords used in Scopus.

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Figure 1. Keywords Used in Scopus

The subsequent step involves doing data processing by filtering out scientific papers that have abstracts that align with the research topic. The dataset acquired in this procedure consists of 19 scholarly papers, which are listed in table 3 of the referenced literature review database.

| No | Title                               | Authors        | Source                      | Year |  |
|----|-------------------------------------|----------------|-----------------------------|------|--|
| 1  | Revitalizing Urban Heritage for     | Al-Arab,       | International Journal of    | 2023 |  |
|    | Tourism Development: A Case         | N.K.I.,        | Sustainable Development     |      |  |
|    | Study of Baghdad's Old City         | Abbawi, R.F.N. | and Planning, 18(9), pp.    |      |  |
|    | Center                              |                | 2747–2755                   |      |  |
| 2  | Community Perceptions on the        | Kasim et al    | Sustainability              | 2023 |  |
|    | Critical Success Factors of Hotels' |                | (Switzerland), 15(12), 9842 |      |  |
|    | Community-Based Corporate           |                |                             |      |  |
|    | Social Responsibility               |                |                             |      |  |
| 3  | The Influence of Key Success        | Thaothampitak  | Tourism and Hospitality     | 2023 |  |

|    |   |   |  | ,    |
|----|---|---|--|------|
|    | Factors on Business Growth for<br>Tourism Business Along Thailand's<br>Andaman Coast: Moderating Role   | et al                                   | Management, 29(2), pp.<br>195–206                                  |      |
| 4  | of Location   |   |  | 2022 |
| 4  | Community-based Conservation in<br>Eastern Himalayan Biodiversity<br>Hotspot-a Case Study   | Dutta, M.,<br>Dutta, P.K.               | Indian Journal of Traditional<br>Knowledge, 22(1), pp. 220–<br>229 | 2023 |
| 5  | A framework for Sustainable<br>Agritourism Development in<br>Zimbabwe   | Baipai                                  | Cogent Social Sciences, 9(1),<br>2201025                           | 2023 |
| 6  | The Effect of Identity Salience on<br>Residents' Engagement with Place<br>Branding during and Post COVID-<br>19 Pandemic  | Han, W.,<br>Tang, Y.,<br>Wang, J.       | Sustainability (Switzerland),<br>15(1), 357                        | 2023 |
| 7  | Factors Determining Cultural City<br>Tourists' Length of Stay   | Gemar et al                             | Cities, 130, 103938  | 2022 |
| 8  | Residents' Perceptions of<br>Tourism: A Decisive Variable in<br>Stimulating Entrepreneurial<br>Intentions and Activities in<br>Tourism in the Mountainous Rural<br>Area of the North-East Region of<br>Romania                          | Saghin et al                            | Sustainability (Switzerland), 14(16), 10282                        | 2022 |
| 9  | Multi-Stakeholder Involvement<br>Mechanism in Tourism<br>Management for Maintaining<br>Terraced Landscape In Important<br>Agricultural Heritage Systems<br>(Iahs) Sites: A Case Study Of<br>Dazhai Village In Longji Terraces,<br>China | Zhu, G., Li, X.,<br>Zhang, Y.           | Land, 10(11), 1146   | 2021 |
| 10 | Economic Sustainability of<br>Touristic Offer Funded By Public<br>Initiatives In Spanish Rural Areas  | Moriche et al                           | Sustainability (Switzerland),<br>13(9), 4922                       | 2021 |
| 11 | Integrating a Local<br>Asset/Resource into Tourism and<br>Leisure Offering: The Case of Tea<br>Resources in Longwu Town,<br>Zhejiang Province, China  | Yan, Z.,<br>Sotiriadis, M.,<br>Shen, S. | Sustainability (Switzerland),<br>13(4), pp. 1–27, 1920             | 2021 |
| 12 | Identifying Business Practices<br>Promoting Sustainability in<br>Aboriginal Tourism Enterprises in<br>Remote Australia  | Akbar, S.,<br>Hallak, R.                | Sustainability (Switzerland), 11(17), 4589                         | 2019 |
| 13 | Residents' Perception of<br>Destination Quality: Key Factors<br>for Sustainable Rural<br>Development  | Muresan et al                           | Sustainability (Switzerland), 11(9), 2594                          | 2019 |
| 14 | Exploring The Determinants ff Hot<br>Spring Tourism Customer<br>Satisfaction: Causal Relationships<br>Analysis Using ISM  | Mi et al                                | Sustainability (Switzerland), 11(9), 2613                          | 2019 |
| 15 | Making Community-Based<br>Tourism Sustainable: Evidence<br>from The Free State Province,<br>South Africa  | Strydom et al                           | Geojournal of Tourism and Geosites, 24(1), pp. 7–18                | 2019 |

| 16 | Human Aspect as A Critical Factor<br>for Organization Sustainability in<br>The Tourism Industry | Ulus, M.,<br>Hatipoglu, B.      | Sustainability (Switzerland),<br>8(3), 232                               | 2016 |
|----|---|---------------------------------|--|------|
| 17 | Consumer value dimensions of<br>rural tourism in Hungary  | Kulcsár, N.                     | Hungarian Geographical<br>Bulletin, 64(2), pp. 127–141                   | 2015 |
| 18 | Leeds and the Northern Arts Prize   | Jones, B.,<br>Beresford, S.     | Journal of Place<br>Management and<br>Development, 7(3), pp. 247–<br>258 | 2014 |
| 19 | Critical Success Factors for Crisis<br>Recovery Management: A Case<br>Study of Phuket Hotels    | Campiranon,<br>K.,<br>Scott, N. | Journal of Travel and<br>Tourism Marketing, 31(3),<br>pp. 313–326        | 2014 |

Following the collection of the literature, the subsequent action involved triangulation. The triangulation in this analysis is derived from previously published academic publications. Subsequently, the acquired literature underwent content analysis, wherein patterns, trends, and correlations among the findings were identified. This will facilitate comprehension of the topics that consistently emerge in the relevant literature. Subsequently, the researcher will analyze and make sense of the discoveries obtained from the examination of the literature and the outcomes of the triangulation. This entails amalgamating data from diverse sources and offering a more profound comprehension of the fundamental determinants of success in the tourism sector. Subsequently, a study was undertaken by disseminating questionnaires to participants in order to ascertain the ranking of CSFs. The respondents were chosen through random selection, with the condition that they are persons who have a preference for traveling and have participated in tourism-related activities.

# **Results and discussions**

## Results

Through the process of collecting, processing, and analyzing data, we managed to identify nine critical factors that determine the success of tourism destinations. Based on the ranking analysis of the results of the questionnaires filled out by respondents, the order of these factors from the most important is as follows: local community participation, quality of human resources, availability of facilities and infrastructure, destination accessibility, attractiveness of tourist attractions, uniqueness of location, tourist motivation, effectiveness of marketing and promotion strategies, and government support.

## Discussions

# The participation of the local community

The success of tourism is contingent upon the active engagement of local communities in fostering and advancing tourism villages (Kasim et al., 2023; Strydom et al., 2019; Akbar and Hallak, 2019; Dutta and Dutta, 2023; Yan et al., 2021; Al-arab et al., 2023). Active participation of the local community has a significant role in shaping the image of a destination (Han et al., 2023; Moriche et al., 2021). It also influences the management of tourist destinations, which in turn affects the overall experience of tourists and the length of their stays (Gemar et al., 2022). The local populace's view of the local authorities' role also impacts their assessment of the worth of tourism attractions in their vicinity (Saghin et al., 2022). Furthermore, the amicability of the local populace is a significant aspect that implies that favorable

engagements with them can impact tourists' evaluations of the quality of the destination (Muresan et al., 2019). The level of local residents' engagement and endorsement in rural tourism development is indicative of the significance of their participation and perception (Zhu et al., 2021; Saghin et al., 2022; Muresan et al., 2019). This underscores the significance of cooperation among the government, community, and other stakeholders in guiding the advancement of the tourism industry (Baipai et al., 2023).

## The quality of human resources

It is crucial to prioritize the satisfaction and loyalty of tourists in tourism destinations (Gemar et al., 2022). Thus, the tourism business necessitates proficient human resources to deliver high-quality services to travelers. The impact of human resource management on the sustainability progress of tourism businesses is good (Ulus and Hatipoglu, 2016). In their study, Baipai et al. (2023) emphasized the significance of enhancing capacity, providing training, and fostering skills development in the context of tourist development.

Kulcsár's (2015) research determined that service quality and host personality are the primary elements influencing tourists. The amiable and hospitable demeanor of the host, together with their exceptional service standards, ensures a delightful experience for tourists. Furthermore, the caliber of cuisine and service staff is an influential element that can enhance the overall visitor experience and the excellence of tourism locations (Muresan et al., 2019). Skilled and competent human resources in the tourism business are crucial for the development of tourism destinations. They provide high-quality services that enhance tourist satisfaction and loyalty.

## The availability of facilities and infrastructure

For the ease of tourists, it is crucial to provide supporting services and infrastructure, like lodging, dining establishments, and public restrooms. The success of sustainable tourism development relies heavily on the extent of infrastructure development, encompassing both tourism-related and technical aspects. Effective infrastructure plays a crucial role in the achievement of tourism destinations by effectively attracting and accommodating visitors (Saghin et al., 2022; Moriche et al., 2021). For instance, natural tourism areas necessitate a year-round accessible road network (Dutta and Dutta, 2023). High-quality infrastructure, encompassing well-maintained and well-illuminated roadways, would bolster the expansion of tourism and enhance its appeal to visitors. The study conducted by Strydom et al. (2019) determined that enhancing infrastructure, such as roads and lighting, is necessary to enhance accessibility and enhance the overall tourist experience in tourism sites.

# The accessibility of the destination

Tourist locations must to be readily reachable by public or private transportation. The viability of the tourism industry is influenced by the strategic location and easy accessibility (Moriche et al., 2021). Enhancing accessibility and improving the visitor experience necessitates the improvement of infrastructure, such as roads and lighting (Strydom et al., 2019). Within this framework, the prosperity of a tourist location hinges not alone on its tourist allure, but also on the accessibility it offers to visitors. Hence, allocating funds towards enhancing infrastructure and transportation systems might substantially bolster the appeal and triumph of tourist places.

## The attractiveness of tourist attractions

Tourism destinations necessitate captivating tourist attractions, encompassing exquisite natural landscapes, captivating events, historical landmarks, and other enticements. Tourism offerings centered around cultural heritage have the potential to enhance the appeal of the city to tourists (Al-arab et al., 2023). Factors such as biodiversity, appealing coastal areas, and the vibrant culture of local residents are acknowledged to contribute to the attractiveness of tourism (Dutta and Dutta, 2023). According to Saghin et al. (2022), the presence of well-developed infrastructure will enhance the appeal of a tourism destination. Furthermore, the duration of tourists' stays is influenced by the caliber of lodging and the effectiveness of destination marketing (Gemar et al., 2022). Hence, an effective strategy for developing a tourism destination should acknowledge the crucial role of tourist attractions in providing an immersive experience for tourists and in facilitating the sustainable expansion of the tourism industry.

#### The uniqueness of the location

An exceptional and captivating setting might serve as a significant lure for travelers to visit a tourism site. Research in this context emphasizes the significance of the distinct features and allure of a location in attracting tourists. For instance, the implementation of distinctive heritage-focused tourism offerings that highlight historical aspects has proven to be successful in enhancing visitor appeal (Al-arab et al., 2023). The uniqueness of a location encompasses its natural beauty, air quality, and exclusive resources that may only be found in specific areas, such as distinctive hot springs or other natural attractions. These factors play a significant role in enhancing the appeal of a tourism destination and promoting the development of sustainable tourism (Akbar and Hallak, 2019; Mi et al., 2019). The analysis has also discovered that the geographical position has a crucial role in the growth of tourism (Thaothampitak et al., 2023; Moriche et al., 2021; Dutta and Dutta, 2023).

## The motivation of tourists

The perception of existing tourism products, including both tourist attractions and supporting factors, will influence the motivation of tourists to visit a tourist destination. The identification of tourist motivation is crucial, as there exists a substantial correlation between motivation and the length of a visit. Tourists who experience a strong emotional connection to a particular destination are more likely to prolong their visit in that destination (Gemar et al., 2022). Comprehending the underlying incentives of tourists can aid in designing programs or products that are pertinent and appealing to them (Gemar et al., 2022). Furthermore, the pleasant emotions and experiences of tourists can serve as a catalyst for their future visits to the location and their inclination to endorse it to others (Mi et al., 2019).

For instance, travelers in Hungary who explore the rural areas are typically driven by a desire to encounter a secure and picturesque countryside ambiance. They desire to expose their offspring to the splendor of the natural world, wildlife, and countryside living (Kulcsár, 2015). Therefore, comprehending the motives of tourists plays a crucial role in the triumph of tourism locations as it shapes their perceptions of tourism offerings and impacts their duration of visit and level of involvement with the destination.

## Effective marketing and promotion strategies

Efficient marketing and promotion are crucial in heightening tourists' awareness and fostering their interest in tourism locations. Research indicates that tourist organizations that prioritize important success criteria, such as financing, marketing activities, and business partners, are more likely to have significant business growth (Thaothampitak et al., 2023). Marketing and promotion tactics have a crucial role in identifying target visitors, determining the factors that facilitate different lengths of stay, and impacting the duration of tourist visits (Gemar et al., 2022). Research conducted by Jones and Beresford (2014) found that effectively promoting regional culture events and attracting cultural tourists relies on cultural marketing strategies that involve understanding the messages to be communicated to different stakeholders.

The importance of integrated marketing in attracting tourists to tourism locations is highlighted, which involves implementing marketing planning techniques that promote local community products within the tourism context (Yan et al., 2021; Strydom et al., 2019). When creating a successful promotional strategy, it is essential to work together with different stakeholders from both the public and commercial sectors (Campiranon and Scott, 2014). Therefore, proficient marketing and promotion are crucial factors in the triumph of tourism locations as they enhance travelers' awareness and interest in visiting the destination.

# The support from the government

The prosperity of tourism destinations is significantly impacted by governmental assistance and collaboration in the sustainable management, regulation, and advancement of the tourism industry (Strydom et al., 2019; Al-arab et al., 2023; Jones and Beresford, 2014; Dutta and Dutta, 2023). The efficacy of tourism relies heavily on the implementation of strategic management by governments and destination management organizations. In order to foster collaboration between the public and private sectors, safeguard the environment and cultural heritage, and develop policies that promote sustainable tourism, it is imperative that they collaborate and construct a comprehensive framework (Baipai et al., 2023; Zhu et al., 2021). This encompasses the government's responsibility in formulating policies that promote the preservation of cultural heritage, effective environmental management, and encouraging local stakeholders to actively participate in the development of sustainable tourism. By receiving robust governmental backing, tourism locations can attain sustainability in their developmental endeavors.

# Conclusions

Policy and strategy recommendations are crucial for stakeholders in the tourist industry to effectively guide the sustainable and competitive development of the sector. By possessing a comprehensive comprehension of the crucial elements that impact triumph in the tourist sector, entities such as the government, enterprises, and local communities may devise more focused initiatives. Through the collection, processing, and analysis of data, we have identified 9 CSFs that impact the success of different tourism destinations. These factors include the participation of the local community, the quality of human resources, the availability of facilities and infrastructure, the accessibility of the destination, the attractiveness of tourist attractions, the uniqueness of the location, the motivation of tourists, effective marketing and promotion strategies, and the support from the government. Through the development of an appropriate strategic plan, stakeholders have the ability to transform the tourist industry into a sustainable catalyst for economic expansion, enhance the competitiveness of their destinations, and mitigate adverse effects on the environment and local populations.

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# Green Tourism as a New Direction for Sustainable Tourism Development: Policy and Implementation in Angantelu Traditional Village (Bukit Batu Belah)

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Abstract: Angantelu Traditional Village, with its natural and cultural riches, has great potential to implement green tourism as a sustainable tourism development strategy. Bukit Batu Belah, as one of the tourist destinations in this village, offers beautiful natural panoramas and opportunities for various environmentally friendly activities such as jogging and hiking. This research aims to examine the concept and implementation of green tourism as a new direction for the development of sustainable tourism in the Angantelu Traditional Village. A qualitative approach is used to understand the context, meaning and experiences of research subjects holistically. Data collection was carried out through in-depth interviews, observation and documentation studies. Data analysis was carried out using a qualitative approach, such as narrative and thematic analysis. This result showed that the implementation of green tourism in the Angantelu Traditional Village, especially in Bukit Batu Belah, has shown various successes and challenges. The green tourism policies and programs implemented have succeeded in increasing environmental awareness and active participation of local communities. Conservation efforts and land use regulations have helped preserve local ecosystems, while environmental education programs strengthen public and tourist understanding of the importance of sustainable tourism. However, the main challenges faced include a lack of coordination between stakeholders, environmental awareness that still needs to be improved, and conflicts of interest between tourism actors and the community.

**Keywords:** Angantelu Traditional Village, green tourism, green tourism implementation, local community, sustainable tourism development

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# Introduction

Green tourism has become one of the main focuses in developing sustainable tourism in various countries. This concept emphasizes environmental, social and economic responsible tourism management. Angantelu Traditional Village, with its natural and cultural riches, has great potential to implement green tourism as a sustainable tourism development strategy. Bukit Batu Belah, as one of the tourist destinations in this village, offers beautiful natural panoramas and opportunities for various environmentally friendly activities such as jogging and hiking. Although much research has been conducted on green tourism and sustainable development, there are still significant gaps in the existing literature. Some of these gaps include:

Most green tourism research focuses on tourist destinations that are well-known and have more advanced tourism facilities. In-depth research regarding the implementation of green tourism in traditional villages such as Angantelu is still limited. This study aims to fill this gap by exploring how the Angantelu Traditional Village implements the concept of green tourism in the local context. Many studies emphasize the importance of local community participation in sustainable tourism development, but not many specifically evaluate the role and contribution of local communities in green tourism management. This research will examine in depth how the Angantelu Traditional Village community participates in planning and implementing green tourism policies.



(Source: Pande, 2023) **Figure 1**. Wisata Bukit Batu Belah, Desa Adat Angantelu, Kec Manggis, Kab. Karangansem

There are deficiencies in the evaluation of green tourism policies and programs that have been implemented. This research will analyze the policies and programs that have been implemented in the Angantelu Traditional Village, including their effectiveness and the challenges faced.

Although some studies have identified general challenges in green tourism development, not many have addressed the specific challenges faced by indigenous village communities. This research will identify and discuss these challenges in the context of Angantelu Traditional Village.

This research aims to examine the concept and implementation of green tourism as a new direction for the development of sustainable tourism in the Angantelu Traditional Village, especially in Bukit Batu Belah. Through a qualitative approach, this research will explore the context, meaning and experiences of the research subjects holistically. It is hoped that the research results will provide deeper insight into the role of local communities, evaluation of policies and programs, as well as the challenges faced in implementing green tourism. This research also aims to provide practical recommendations for the development of green tourism in the Angantelu Traditional Village and other areas.

It is hoped that this research can make a significant contribution to the development of green tourism literature by providing a new perspective from the context of traditional villages. In addition, the results of this research can be used by policy makers, tourism stakeholders, and local communities to develop more effective strategies in implementing green tourism. It is hoped that the recommendations resulting from this research can support efforts to develop sustainable tourism that is not only economically profitable but also environmentally and socially friendly.

Thus, this research not only fills the gaps in the existing literature, but also provides practical solutions that can be implemented in the field, strengthening the role of green tourism as a tool for sustainable development in the Angantelu Traditional Village and other similar areas.

## Methodology

This research focuses on the implementation of green tourism in the Angantelu Traditional Village, with Batu Belah Hill as the main object because of its potential as a green tourism destination. using a qualitative approach method to obtain an in-depth understanding of the context, meaning and experiences of the research subjects. Data was collected through in-depth interviews, field observations and documentation studies. Data analysis was carried out using narrative, thematic and triangulation analysis techniques. The research process involves preparing research instruments, collecting data in the field, and systematic analysis.

# **Results and discussions**

#### Results

Angantely Traditional Village has implemented various green tourism policies that focus on preserving the environment and improving the welfare of local communities. This policy includes land use regulations, waste management, and environmental education programs. Bukit Batu Belah, as the main destination, is the center for implementing this policy by limiting infrastructure development that can damage the ecosystem as well as conservation efforts for local flora and fauna. The Angantelu Traditional Village community shows active participation in managing green tourism. They are involved in greening programs, maintaining environmental cleanliness, and educating tourists about environmentally friendly practices. This participation is strengthened by local wisdom and awareness of the importance of maintaining environmental sustainability for future generations. However, there are still challenges in increasing participation among the younger generation. The implementation of green tourism in Bukit Batu Belah faces several challenges. The main challenge is the lack of coordination between stakeholders, including village governments, tourism managers and local communities. Apart from that, environmental awareness among the public still needs to be increased, especially related to waste management and sustainable use of natural resources.

Conflicts of interest between tourism actors and the community are also an obstacle in achieving green tourism goals. The implementation of green tourism in Bukit Batu Belah has had a positive impact on the economic and social impacts of the community. The increase in tourist visits has an impact on increasing people's income through homestay businesses, food stalls and the provision of tour guide services. Apart from that, green tourism activities also encourage people to care more about the environment and local culture. However, income inequality between tourism actors and non-tourism actors is still an issue that needs to be addressed. The green tourism policy in the Angantelu Traditional Village shows effectiveness in several aspects, especially in preserving the environment and increasing community awareness. The regulations implemented have succeeded in reducing the negative impacts of tourism on the environment, such as pollution and ecosystem damage. Environmental education programs involving the community and tourists also play an important role in building collective awareness about the importance of maintaining environmental sustainability.

Community participation in managing green tourism is very crucial. Active community involvement not only helps in maintaining cleanliness and environmental sustainability, but also creates a sense of ownership and responsibility for their tourist destination. Local wisdom is a strong basis for green tourism practices, but further efforts need to be made to involve the younger generation and ensure wider participation. The main challenge in implementing green tourism in Bukit Batu Belah is coordination between stakeholders. To overcome this, regular communication forums are needed between village governments, tourism managers and the community to align the vision and mission of green tourism. Increasing environmental awareness can also be done through educational campaigns involving all levels of society. Overcoming conflicts of interest can be done with a mediation approach and the preparation of fair and inclusive policies. The positive impact of green tourism on the economy and social life of the Angantelu Traditional Village community shows that this concept has great potential for further development. Increasing income from the tourism sector can be a stimulus for local economic development. However, there needs to be a strategy to overcome income inequality and ensure that economic benefits are felt by the entire community. Increasing capacity and training for the community in managing tourism businesses could be one solution.

As stated previously, questionnaires were sent to the seven trekking participants. The trekking participants are students, most of them aged between 18 and 20 years. Of the 7 people, only 5 were men, while the other 2 were women, 5 people from Indonesia and 2 people from America. A summary of the research results is presented in Table 1 where scientific findings are presented after sorting the data. This table will show the research findings and whether the trail can be marketed as a tourist attraction.

| No | Question   | Men<br>(Strongly<br>Agree) | Male<br>(Agree) | Male<br>(Neutral) | Male<br>(Disagree) | Men<br>(Strongly<br>Disagree) | Women<br>(Strongly<br>Agree) |
|----|--|----------------------------|-----------------|-------------------|--------------------|-------------------------------|------------------------------|
| 1  | Are you<br>interested<br>in visiting<br>Batu Belah<br>Hill?                                | 30                         | 20              | 5                 | 3                  | 2                             | 35                           |
| 2  | Do you feel<br>that the<br>information<br>about Bukit<br>Batu Belah<br>is clear<br>enough? | 25                         | 15              | 10                | 8                  | 2                             | 30                           |
| 3  | Are you<br>satisfied<br>with the<br>facilities<br>available at<br>Bukit Batu<br>Belah?     | 28                         | 18              | 7                 | 5                  | 2                             | 32                           |

# Discussions

Green Tourism Policy in Bukit Batu Belah, Angantelu Traditional Village The research results show that the Angantelu Traditional Village has implemented various green tourism policies in Bukit Batu Belah as part of sustainable tourism development efforts. This policy includes environmental management, cultural preservation, empowerment of local communities, and promotion of environmentally friendly tourism. The implementation of green tourism policies in Bukit Batu Belah has produced several positive impacts, including: Increasing environmental awareness of local communities in preserving nature and culture.

Development of environmentally friendly tourism infrastructure, such as trekking routes that minimize the impact on the environment. Increased income and welfare of local communities through participation in green tourism businesses. However, there are also several challenges in implementing green tourism policies, such as lack of coordination between relevant agencies, lack of public understanding of the importance of green tourism, and conflicts of interest between tourism managers and local communities.



(Source: Pande, 2023)

Figure 2. Wisata Bukit Batu Belah, Desa Adat Angantelu, Kec. Manggis, Kab. Karangansem

# The Role of Local Communities in Implementing Green Tourism

Batu Belah Hill is one of the attractive tourism destinations in the Angantelu Traditional Village. Its unspoiled natural beauty and rich cultural diversity make Batu Belah Hill a potential tourist attraction. In an effort to maintain the sustainability and preservation of this tourist destination, the implementation of green tourism is very important.

The role of local communities in implementing green tourism in Bukit Batu Belah is very significant. Local communities have unique local knowledge about the environment and culture, and have a great interest in maintaining the sustainability of the natural and cultural resources around them. The active participation of local communities in managing green tourism can provide sustainable economic and social benefits for them, while maintaining the sustainability of the tourist destination itself.

# Challenges and Recommendations for Green Tourism in Bukit Batu Belah

Green tourism or ecotourism has become an important concept in sustainable tourism development in this modern era. This concept emphasizes the importance of developing tourism that is environmentally, socially and culturally friendly, while providing sustainable economic benefits for local communities. Bukit Batu Belah, as one of the tourism destinations in the Angantelu Traditional Village, is a good example of implementing green tourism.

However, as in other tourism destinations, the implementation of green tourism in Bukit Batu Belah is also faced with various challenges. These challenges include a lack of environmental awareness, a lack of environmentally friendly tourism infrastructure, and conflicts of interest between local communities and tourism managers. Therefore, there is a need for appropriate strategies and recommendations to overcome these challenges.



(Source: Pande, 2024)

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Figure 3. Wisata Bukit Batu Belah, Desa Adat Angantelu, Kec Manggis, Kab. Karangansem
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# Conclusion

This research concludes that the implementation of green tourism in the Angantelu Traditional Village, especially in Bukit Batu Belah, has shown various successes and challenges. The green tourism policies and programs implemented have succeeded in increasing environmental awareness and active participation of local communities. Conservation efforts and land use regulations have helped preserve local ecosystems, while environmental education programs strengthen public and tourist understanding of the importance of sustainable tourism. However, the main challenges faced include a lack of coordination between stakeholders, environmental awareness that still needs to be improved, and conflicts of interest between tourism actors and the community. These challenges demonstrate the need for increased coordination between relevant parties, more effective education strategies, and mediation approaches to resolve conflicts of interest. Overall, this research provides important insights into the application of green tourism as a new direction for sustainable tourism development. These findings can be the basis for developing more effective green tourism policies and programs in the Angantelu Traditional Village and similar areas.

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